

Production by Producer

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No.	Client	Account / Policy No.	Effective Date	Cov	Prem Tax & Fees	Amount	Comm %	Agency Comm	Producer Comm %	Producer Commission
Agency-Bill Accounts										
Earl Harper										
1	Anderson & Anderson Construction	107-1 QEA 1324	03/01/2008	FIRE	Ins Prem	1,100.00	10.0%	110.00	20.0%	22.00
					Co Tax & Fees	150.00	-	-	-	-
					Agency Fees	150.00	100.0%	150.00	20.0%	30.00
					<u>Total</u>	<u>\$1,400.00</u>		<u>260.00</u>		<u>52.00</u>
2	Max's Auto Repair	101-1 GL 214667	02/22/2007	GL	Ins Prem	1,300.00	10.0%	130.00	20.0%	26.00
					Co Tax & Fees	170.00	-	-	-	-
					Agency Fees	160.00	100.0%	160.00	20.0%	32.00
					<u>Total</u>	<u>\$1,630.00</u>		<u>290.00</u>		<u>58.00</u>
3	Max's Auto Repair	101-3	01/01/2008	FIRE	Ins Prem	1,100.00	10.0%	110.00	20.0%	22.00
					Co Tax & Fees	150.00	-	-	-	-
					Agency Fees	150.00	100.0%	150.00	20.0%	30.00
					<u>Total</u>	<u>\$1,400.00</u>		<u>260.00</u>		<u>52.00</u>
4	Polly's Pies	103-2 FI 13413511	02/24/2007	FIRE	Ins Prem	1,100.00	10.0%	110.00	20.0%	22.00
					Co Tax & Fees	150.00	-	-	-	-
					Agency Fees	150.00	100.0%	150.00	20.0%	30.00
					<u>Total</u>	<u>\$1,400.00</u>		<u>260.00</u>		<u>52.00</u>

Book of Business	Production	Company Tax & Fees	Agency Fees	Agency Commission & Fees	Producer Commission
\$4,600.00	\$5,830.00	\$620.00	\$610.00	\$1,070.00	\$214.00

Michael Murray

1	Max's Auto Repair	101-2 GAR 2398472	02/22/2007	GAR	Ins Prem	1,100.00	10.0%	110.00	20.0%	22.00
					Co Tax & Fees	155.00	-	-	-	-
					Agency Fees	160.00	100.0%	160.00	20.0%	32.00
					<u>Total</u>	<u>\$1,415.00</u>		<u>270.00</u>		<u>54.00</u>
2	Polly's Pies	103-1 GL 45234	02/24/2007	GL	Ins Prem	1,100.00	10.0%	110.00	20.0%	22.00
					Co Tax & Fees	150.00	-	-	-	-
					Agency Fees	150.00	100.0%	150.00	20.0%	30.00
					<u>Total</u>	<u>\$1,400.00</u>		<u>260.00</u>		<u>52.00</u>
3	Polly's Pies	103-3 GL 423112	04/01/2007	GL	Ins Prem	1,100.00	10.0%	110.00	20.0%	22.00
					Co Tax & Fees	150.00	-	-	-	-
					Agency Fees	150.00	100.0%	150.00	20.0%	30.00
					<u>Total</u>	<u>\$1,400.00</u>		<u>260.00</u>		<u>52.00</u>
4	Sally's Flowers	102-1 GL 235234	02/22/2007	GL	Ins Prem	1,300.00	10.0%	130.00	20.0%	26.00
					Co Tax & Fees	170.00	-	-	-	-

Book of Business = Transacted Premium Production = Transacted Premium + Tax and Fees

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					Agency Fees	160.00	100.0%	160.00	20.0%	32.00
					Total	\$1,630.00		290.00		58.00
5	Sally's Flowers	102-2 FI 3287	02/22/2007	FIRE	Ins Prem	1,300.00	10.0%	130.00	20.0%	26.00
					Co Tax & Fees	170.00	-	-	-	-
					Agency Fees	160.00	100.0%	160.00	20.0%	32.00
					Total	\$1,630.00		290.00		58.00

Book of Business	Production	Company Tax & Fees	Agency Fees	Agency Commission & Fees	Producer Commission
\$5,900.00	\$7,475.00	\$795.00	\$780.00	\$1,370.00	\$274.00

Agency-Bill Totals

Book of Business	Production	Company Tax & Fees	Agency Fees	Agency Commission & Fees	Producer Commission
\$10,500.00	\$13,305.00	\$1,415.00	\$1,390.00	\$2,440.00	\$488.00

Book of Business = Transacted Premium Production = Transacted Premium + Tax and Fees

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No.	Client	Account / Policy No.	Effective Date	Cov	Prem Tax & Fees	Amount	Comm %	Agency Comm	Producer Comm %	Producer Commission
Direct-Bill Accounts										
Earl Harper										
1	Mini Van Service	104-1 104 555	06/01/2007	GAR	Ins Prem	1,100.00	10.0%	110.00	20.0%	22.00
					Co Tax & Fees	150.00	-	-	-	-
					Agency Fees	150.00	100.0%	150.00	20.0%	30.00
					Total	\$1,400.00		260.00		52.00
2	Mini Van Service	104-2 104 666	06/01/2007	GAR	Ins Prem	1,100.00	10.0%	110.00	20.0%	22.00
					Co Tax & Fees	150.00	-	-	-	-
					Agency Fees	150.00	100.0%	150.00	20.0%	30.00
					Total	\$1,400.00		260.00		52.00
3	Mini Van Service	104-3 104 777	06/01/2007	GAR	Ins Prem	1,100.00	10.0%	110.00	20.0%	22.00
					Co Tax & Fees	150.00	-	-	-	-
					Agency Fees	.00	100.0%	.00	20.0%	.00
					Total	\$1,250.00		110.00		22.00

Book of Business	Production	Company Tax & Fees	Agency Fees	Agency Commission & Fees	Producer Commission
\$3,300.00	\$4,050.00	\$450.00	\$300.00	\$630.00	\$126.00

Direct-Bill Totals

Book of Business	Production	Company Tax & Fees	Agency Fees	Agency Commission & Fees	Producer Commission
\$3,300.00	\$4,050.00	\$450.00	\$300.00	\$630.00	\$126.00

Grand Totals

Book of Business	Production	Company Tax & Fees	Agency Fees	Agency Commission & Fees	Producer Commission
\$13,800.00	\$17,355.00	\$1,865.00	\$1,690.00	\$3,070.00	\$614.00