

### Production by Producer

Printed: 06/30/2008

February 22,2007 to June 21,2008

Page: 1

No.	Client	Account / Policy No.	Effective Date	Cov	Prem Tax & Fees	Amount	Comm %	Agency Comm	Producer Comm %	Producer Commission
<b>Agency-Bill Accounts</b>										
<b>Earl Harper</b>										
1	Anderson & Anderson Construction	107-1 QEA 1324	03/01/2008	FIRE	Ins Prem Co Tax & Fees Agency Fees Total	1,100.00 150.00 150.00 \$1,400.00	10.0% - 100.0%	110.00 - 150.00 260.00	20.0% - 20.0%	22.00 - 30.00 52.00
2	Max's Auto Repair	101-1 GL 214667	02/22/2007	GL	Ins Prem Co Tax & Fees Agency Fees Total	1,300.00 170.00 160.00 \$1,630.00	10.0% - 100.0%	130.00 - 160.00 290.00	20.0% - 20.0%	26.00 - 32.00 58.00
3	Max's Auto Repair	101-3	01/01/2008	FIRE	Ins Prem Co Tax & Fees Agency Fees Total	1,100.00 150.00 150.00 \$1,400.00	10.0% - 100.0%	110.00 - 150.00 260.00	20.0% - 20.0%	22.00 - 30.00 52.00
4	Polly's Pies	103-2 FI 13413511	02/24/2007	FIRE	Ins Prem Co Tax & Fees Agency Fees Total	1,100.00 150.00 150.00 \$1,400.00	10.0% - 100.0%	110.00 - 150.00 260.00	20.0% - 20.0%	22.00 - 30.00 52.00

Book of Business	Production	Company Tax & Fees	Agency Fees	Agency Commission & Fees	Producer Commission
<b>\$4,600.00</b>	<b>\$5,830.00</b>	<b>\$620.00</b>	<b>\$610.00</b>	<b>\$1,070.00</b>	<b>\$214.00</b>

### Michael Murray

1	Max's Auto Repair	101-2 GAR 2398472	02/22/2007	GAR	Ins Prem Co Tax & Fees Agency Fees Total	1,100.00 155.00 160.00 \$1,415.00	10.0% - 100.0%	110.00 - 160.00 270.00	20.0% - 20.0%	22.00 - 32.00 54.00
2	Polly's Pies	103-1 GL 45234	02/24/2007	GL	Ins Prem Co Tax & Fees Agency Fees Total	1,100.00 150.00 150.00 \$1,400.00	10.0% - 100.0%	110.00 - 150.00 260.00	20.0% - 20.0%	22.00 - 30.00 52.00
3	Polly's Pies	103-3 GL 423112	04/01/2007	GL	Ins Prem Co Tax & Fees Agency Fees Total	1,100.00 150.00 150.00 \$1,400.00	10.0% - 100.0%	110.00 - 150.00 260.00	20.0% - 20.0%	22.00 - 30.00 52.00
4	Sally's Flowers	102-1 GL 235234	02/22/2007	GL	Ins Prem Co Tax & Fees	1,300.00 170.00	10.0% -	130.00 -	20.0% -	26.00 -

Book of Business = Transacted Premium      Production = Transacted Premium + Tax and Fees

### Production by Producer

Printed: 06/30/2008

February 22,2007 to June 21,2008

Page: 2

No.	Client	Account / Policy No.	Effective Date	Cov	Prem Tax & Fees	Amount	Comm %	Agency Comm	Producer Comm %	Producer Commission
					Agency Fees	160.00	100.0%	160.00	20.0%	32.00
					Total	\$1,630.00		290.00		58.00
5	Sally's Flowers	102-2 FI 3287	02/22/2007	FIRE	Ins Prem	1,300.00	10.0%	130.00	20.0%	26.00
					Co Tax & Fees	170.00	-	-	-	-
					Agency Fees	160.00	100.0%	160.00	20.0%	32.00
					Total	\$1,630.00		290.00		58.00

Book of Business	Production	Company Tax & Fees	Agency Fees	Agency Commission & Fees	Producer Commission
<b>\$5,900.00</b>	<b>\$7,475.00</b>	<b>\$795.00</b>	<b>\$780.00</b>	<b>\$1,370.00</b>	<b>\$274.00</b>

#### Agency-Bill Totals

Book of Business	Production	Company Tax & Fees	Agency Fees	Agency Commission & Fees	Producer Commission
<b>\$10,500.00</b>	<b>\$13,305.00</b>	<b>\$1,415.00</b>	<b>\$1,390.00</b>	<b>\$2,440.00</b>	<b>\$488.00</b>

Book of Business = Transacted Premium      Production = Transacted Premium + Tax and Fees

### Production by Producer

Printed: 06/30/2008

February 22,2007 to June 21,2008

Page: 3

No.	Client	Account / Policy No.	Effective Date	Cov	Prem Tax & Fees	Amount	Comm %	Agency Comm	Producer Comm %	Producer Commission
<b>Direct-Bill Accounts</b>										
<b>Earl Harper</b>										
1	Mini Van Service	104-1 104 555	06/01/2007	GAR	Ins Prem	1,100.00	10.0%	110.00	20.0%	22.00
					Co Tax & Fees	150.00	-	-	-	-
					Agency Fees	150.00	100.0%	150.00	20.0%	30.00
					<b>Total</b>	<b>\$1,400.00</b>		<b>260.00</b>		<b>52.00</b>
2	Mini Van Service	104-2 104 666	06/01/2007	GAR	Ins Prem	1,100.00	10.0%	110.00	20.0%	22.00
					Co Tax & Fees	150.00	-	-	-	-
					Agency Fees	150.00	100.0%	150.00	20.0%	30.00
					<b>Total</b>	<b>\$1,400.00</b>		<b>260.00</b>		<b>52.00</b>
3	Mini Van Service	104-3 104 777	06/01/2007	GAR	Ins Prem	1,100.00	10.0%	110.00	20.0%	22.00
					Co Tax & Fees	150.00	-	-	-	-
					Agency Fees	.00	100.0%	.00	20.0%	.00
					<b>Total</b>	<b>\$1,250.00</b>		<b>110.00</b>		<b>22.00</b>

Book of Business	Production	Company Tax & Fees	Agency Fees	Agency Commission & Fees	Producer Commission
<b>\$3,300.00</b>	<b>\$4,050.00</b>	<b>\$450.00</b>	<b>\$300.00</b>	<b>\$630.00</b>	<b>\$126.00</b>

#### Direct-Bill Totals

Book of Business	Production	Company Tax & Fees	Agency Fees	Agency Commission & Fees	Producer Commission
<b>\$3,300.00</b>	<b>\$4,050.00</b>	<b>\$450.00</b>	<b>\$300.00</b>	<b>\$630.00</b>	<b>\$126.00</b>

#### Grand Totals

Book of Business	Production	Company Tax & Fees	Agency Fees	Agency Commission & Fees	Producer Commission
<b>\$13,800.00</b>	<b>\$17,355.00</b>	<b>\$1,865.00</b>	<b>\$1,690.00</b>	<b>\$3,070.00</b>	<b>\$614.00</b>

Book of Business = Transacted Premium      Production = Transacted Premium + Tax and Fees